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# **FULL-TIME / PART-TIME POSITIONS**

*Times-Herald* Publishing has openings for full-time and part-time positions. Applicants must have the ability to work with a small staff in a fast-paced environment and manage his or her time well.

The entry-level positions will allow applicants to be exposed to all aspects of publishing a community newspaper. Applicants with newspaper experience preferred, but not required as training will be provided. The position requires a valid driver's license and reliable transportation.

A competitive salary and benefits package is included.

Applications may be picked up at the Times-Herald, 222 N. Izard in Forrest City.

Resumés may be emailed to: <a href="mailto:publisher@thnews.com">publisher@thnews.com</a> or dropped off at the *Times-Herald* office in Forrest City. (6)

# Save the date! 2024 APA Advertising Conference April 18-19 Winthrop Rockefeller Institute Petit Jean Mountain

# MARKETING — ADVERTISING DIRECTOR

The Jonesboro Sun is searching for a Marketing - Advertising Director with a proven track record of building partnerships and developing strategies for new and existing clients. The Marketing - Advertising Director will serve as the advertising sales leader for the Jonesboro Sun for our print and digital products.

The ideal candidate will possess expertise in advertising sales for both print and digital, have sales management experience, and experience in forecasting, budgeting, and revenue development.

# Responsibilities include:

- Achievement of monthly and annual revenue goals
- · Growing print and digital advertising revenues
- · Leading sales training
- Planning and executing ideas for print and digital advertising campaigns
- Possess an understanding of competitive media and market growth opportunities
- · Monitor and analyze competing media

### **Requirements:**

- Minimum of three to five years management experience
- Proven ability to meet revenue goals
- Ability to work well with clients and business leaders
- Strong interpersonal skills
- Excellent communication skills, both written and oral
- Excellent digital skills including social media, digital analytics, and an understanding of digital market
- Sales training experience
- Proficient in Microsoft Office (Word, Excel, PowerPoint)

## **Benefits include:**

- Salary plus bonus opportunity
- Paid vacation
- Paid holidays
- 401k
- Health insurance
- Vision insurance
- Dental insurance

To apply: email your cover letter and resume to <a href="resume-terry@paxtomnedia.com">resume-terry@paxtomnedia.com</a>
The Jonesboro Sun is an equal opportunity employer and does not discriminate on the basis of race, religion, color, sex, age, national origin, or disability. (2)



We want to know about your new hires, retires and promotions! Send your staffing changes to

info@arkansaspress.org to be

updated online and included in the

Arkansas Publisher Weekly.